



Account Manager– Future Shorts / Future Cinema

Overview:

The wonderful people behind Secret Cinema are looking for an Account Manager / SAM to join the Marketing & Commercial. You'll be great at dealing with people at all levels and you'll be able to embrace the entrepreneurial and creative ethos of the entire business. You'll develop both existing relationships, and work closely with the Head of Marketing & Commercial as well as the Creative Director, to build new ones. It goes without saying that great writing and communication skills are essential, and you'll need previous experience in a client-handling role.

Duties and Responsibilities:

- Pro-actively manage and grow projects and client relationships
- Proactively network, conduct research to expand and maximise client opportunities
- Work across the business and assist with developing marketing campaigns for Future Shorts and Future Cinema
- Support the team in providing strategic direction across all client accounts
- Demonstrate excellent business development & new business skills
- Have a proven track record in working with brands and developing experiential marketing campaigns
- Be able to compliment the team by working closely with the other company functions, being the day-to-day point of contact with clients
- Deliver an exceptionally high standard of work at all times under tight deadlines
- Support with pitching and identification of new business opportunities
- To support the wider team where necessary

Skills / Attributes Required:

- Proven track record in an account management role within a sponsorship / experiential business
- Hard working, resilient and good humored
- Entrepreneurial with experience in pitching and driving new business
- Experienced in managing budgets and controlling cash flow
- Proven ability to nurture and grow client relationships and generate income
- Excellent knowledge of international film industry, content distribution and events
- Highly connected to the industry with an expansive network of relevant contacts
- Excellent administrative and organization skills
- Computer literate, Mac preferable – (Power Point, Word and Excel)
- Resilient and hard working with a good sense of humor and hands on approach to work

Salary:

Upon Application, depending on experience

Apply:

Please send a cover letter and CV to jobs@futureshorts.com

